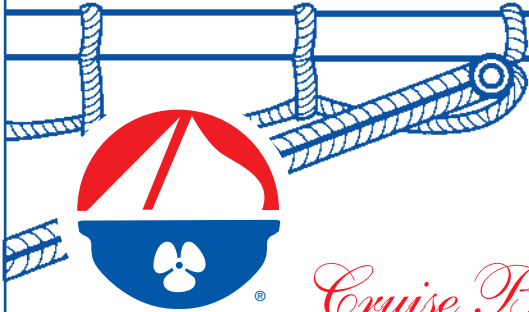


# THE YARDARM™

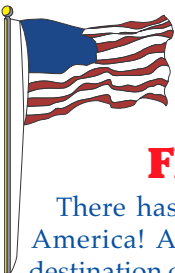
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## PASSPORT TO THE NEW MILLENNIUM™

*Cruise Beautiful Southwest Florida In 2002!*

### FROM THE HELM



### Keep Cruising America! Cruise Florida in 2002!

There has never been a better time to cruise America! And Florida is the best US cruising destination of all! Whether you want to fly or hop in the car and drive, we are within easy reach of any US city. And what could be more safe and more fun for your family than a cruise aboard a private yacht! Sanibel, Captiva, Cayo Costa, and Gasparilla Islands surround some of the most beautiful cruising grounds in the country. Whether you want to sail or take a power charter, we have the boat for you. From sloops to cutters; from trawlers to motoryachts, we've got the boat to fill the bill!

You might also want to consider one of our sail or power courses. This kind of education is fun for the whole family as you live aboard your yacht for a week-long learning adventure! And in these difficult times, rest assured that the SFY staff will do everything possible to make sure you have a relaxing and fun family cruise! Please give us a call today at 800-262-7939 or check our website for more information: [www.swfyachts.com](http://www.swfyachts.com)

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**Our "Sail of the Century" continues in 2002 for all sail and power charters!**

**MAY, 2002**

**9 DAYS FOR THE PRICE OF 7!**

**JUNE THRU OCTOBER, 2002**

**3 FREE DAYS\***

\*Cruise 8 days for the price of 5 or 10 days for the price of 7!

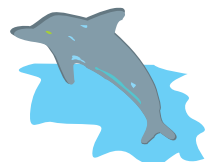
Reserve your dates soon to be sure to get the boat and dates you prefer! We invite you to come and discover the great cruising that awaits you in beautiful Southwest Florida.

Give us a call soon at 800-262-7939 or 941-656-1339 to check availability.

*Join Us As We Celebrate  
18 Years Of Chartering  
Excellence in 2002!*

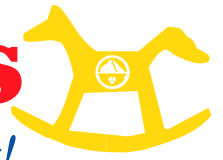


Be sure to check out the December 2001 issue of CRUISING WORLD Magazine! The entire issue is devoted to "cruising Florida", with a special article by Tom Neale about us and the cruising waters of Southwest Florida. Call us for a reprint of this article today!





# BERTH ANNOUNCEMENTS



## Two New Power Yachts Join The SFY Fleet!



**Name:** "CAPTAIN'S GIG"  
**Type of Vessel at Berth:**  
 Bayliner 3988 Motoryacht  
**Length at Berth:** 40 feet  
**Weight at Berth:** 23,000 lbs.  
**Date of Berth:** December 15, 2001

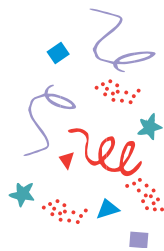


**EQUIPMENT INCLUDES:**

Twin Cummins 250 hp. diesels, Westerbeke 8 k.w. generator, 2 Queen-berth Cabins, 2 Heads w/ showers, Drop-down table in main salon, Air conditioning and heat, Refrigeration and Freezer, 3-burner Electric Stove, Microwave oven and Icemaker, AM/FM Stereo with CD player, Color TV with VCR, GPS with Chart Plotter, Auto-pilot and Radar, Anchors & Electric windlass, Linens and galley gear for (6), Inflatable dinghy, 9 ft., Johnson 4 h.p. outboard motor. . . and much more!

*Both Captain and Crew will enjoy a cruising "gig" aboard this lovely motoryacht. Guests aboard "Captain's Gig" will delight in her roomy interior and spacious bridge deck. Two queen size staterooms and private heads deliver both comfort and privacy. Let "Captain's Gig" be your host for a leisurely Southwest Florida Island cruise soon!*

**RATES PER WEEK:**  
 WINTER: \$2997  
 SUMMER: \$2397



**Name:** "JuBaLi"  
**Type of Vessel at Berth:**  
 Krogen Manatee 36 Trawler  
**Length at Berth:** 36 feet  
**Weight at Berth:** 23,000 lbs.  
**Date of Berth:** February 1, 2002

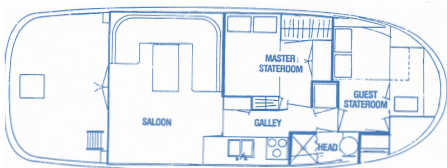


**EQUIPMENT INCLUDES:** Two double cabins, one head with shower Single diesel with boat thruster, Generator, Air conditioning and heat, Norcold upright refrigerator with freezer, Electric stove, Stereo with CD player, Color TV with VCR, GPS, Dinghy with Outboard and more!

**SPECIFICATIONS:** LOA: 36' 4" , LWL: 34' 0", Beam: 13' 8", Draft: 3' 2", Displacement: 23,000 lbs., Fuel: 280 gal., Water: 300 gal., Cruising Speed: 7-8 knots

*"JuBaLi" has the spacious livability of a much larger vessel. She is built in the fine tradition of Kadey-Krogen Yachts, with fine teak joiner work and cabinetry throughout. "JuBaLi" is perfect for one couple or two, or a cruising family! And her shallow draft makes her perfect for cruising through the barrier islands of Southwest Florida. We invite you for a joyous vacation afloat aboard "JuBaLi" soon!*

**RATES PER WEEK:**  
 WINTER: \$2699  
 SUMMER: \$2158



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INC.

## Yacht Brokerage







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Trawler and Cruising Yacht Specialists!*



*Capt. Vic Hansen  
Licensed Florida  
Yacht Broker*



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-  Two marina locations, high visibility office and extensive marketing.
-  Boat training available when you purchase your yacht at SFY.
-  Licensed and Professional staff!

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with your central listing!*



*Capt. Ivan Montilla  
Licensed Florida  
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SALE**

## Boat of the Month

*Call our Yacht Brokerage Staff for details on this fine yacht.  
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### 44' Gulfstar Walk Around "Tockwough"

Year: 1985

Price: US \$219,000

Located in North Fort Myers, FL

Hull Material: Fiberglass

Engine/Fuel Type: Twin Diesel



This Gulfstar Motor Yacht offers walk around decks; fully enclosed aft salon; extraordinarily large and bright galley; two staterooms with centerline berths; two heads, with separate showers and vast storage areas. "Tockwough" has received exceptional care and uncompromising upgrades. It will make an excellent live aboard or extended cruising vessel. This vessel is at our Marinetown docks in North Ft. Myers and is being sold for private ownership or placement in our Charter/Management Program. Please call for further information regarding our Charter Program. *Builder: Gulfstar Designer: R. Lazzara; LOA: 44'; LWL: 39'; Beam: 15'; Displacement: 36,400lbs.; Draft: 3'6"; Bridge Clearance: 16'; Caterpillar Engine(s); HP: 300 hp Engine Model: 3208T; Hours: 4000 Cruising Speed: 12 knots; Max Speed: 17 knots; Fuel: 435 gal.; Water: 200 gal.; Holding: 40 gal.*

*Call for a complete spec sheet this fine yacht or check our brokerage website at [www.yachtworld.com/swfyachts](http://www.yachtworld.com/swfyachts)*





Tom & Mel Neale

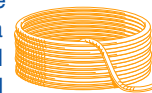
# "Putting Mout' On It"

By Tom Neale

When you're a couple of days from the coast and heading in, you'd just as soon things go "nice" for awhile.

This is an ideal time for stuff to work. It's a time when you start thinking, "OK, I've been good here and there in my life—maybe not this year but sometime last year. So this is a good time for me to get paid back and nothing go wrong dammit, at least for a few days." That's part of the problem, of course, you're thinking about it—which is bad enough. And then somebody usually says something really dumb. Like, "Wow, what a great trip." Or even worse, "Man, that Perkins hasn't missed a lick." In the islands we call this, "Putting Mout' On It." As soon as you put mout' on it, what you're glad isn't happening is bound to happen. So why do I always do it? I really try not to. I sit there trying not to think about all the things that aren't going wrong but that means I'm thinking about them. I try all sorts of tricks to keep from even putting mental mout' on it. Like erasing the GPS route and putting it in again. When all else fails I can pull the chain out of the anchor locker and count links to be sure the 50 ft. markers are in the right place. But then my mind jumps from a rusty link to a turnbuckle that might have crevice corrosion. When something does break, it's almost a relief. How sweet, that old familiar smell of burning rubber or melting insulation, the metallic screech of grinding alternator brackets, or the melodious whine of baking bearings. Then I can relax. I know I'm going to go through hell for at least the next few hours, trying to fix what's unfixable under the circumstances. And Mel knows she's going to go through hell getting me through hell.

Which is why we both breathed a sigh of relief, out there 35 miles east of Bimini when that burning smell I'd been denying for an hour turned into smoke and the engine temperature started taking off like a 747. It was just an alternator belt burning, no big deal, except that it was burning because the pulley on the water pump was, right before my tear filled eyes, wobbling off its shaft. Seems the Lock Tite, "specified torque," and lock washer had all declined to do their thing. The wheel had ground the threads right off the shaft. The black powdered metal underneath the pump was all that was left of the woodruff key. And the \_\_ hole who had rebuilt my spare hadn't included another. After 4 hours of rolling around and fabricating another key with some stock metal and a Dremel tool, a lovely half hour copulating with a 200 plus degree engine while looking for the lock washer in the bilge, a complete pump change out and some serious over spec torquing, we were on our way again. Why did this happen? Obvious. In Vol II Issues 5 & 6 of Cruising Coast and Islands I spent a long time putting mout' on the trouble you'd have if the water pump failed, and I did this while sitting on my boat, where we put together each issue. Obviously, the water pump heard me. If you think I'm being weird, you try it sometime. But you don't have to. CCI puts mout' on it for you. The fat cat magazines in office buildings can't do that. NO WAY. Sure, their desk chairs might break if they write about desk chairs, but then all they have to do is call Office Depot. So Look. I'm bleeding out here so that you can have good practical advice and, far more importantly, vicarious mout' on it.. So do me a favor. Tell your friends about CCI. Tell them it'll take the worry out of their cruising. Tell them it'll put mout' on it for them. *Copyright 2001 Tom Neale*



Tom Neale is author of CRUISING COAST AND ISLANDS, read by thousands of cruisers. The editorial offices are aboard a 53' motorsailer which voyages around 5000 miles a year in the cruising area it serves. (Its business office ashore has a toll free number: 877 277 4628. The publisher and editor, Tom Neale, creates each issue aboard, underway, and writes for it, as does his wife, Mel. They both began cruising in the 50's, and in 1979 left their shoreside professions and moved aboard to cruise full time. Since then they have been on the go cruising continuously in this area. Tom is also the Editor at Large, On Watch columnist, feature writer, and Boat of the Year judge and Coordinator for Cruising World Magazine, as well as Contributing Editor for Southern Boating and author of two books. Mel is Field Editor for the Waterway Guide. They both lecture extensively on this subject area throughout the US. The many others who write for Cruising Coast and Islands are cruising themselves, or going through the experience of preparing for it.

CRUISING COAST AND ISLANDS is dedicated to cruising the US east coast, Bahamas, and Caribbean, under power or sail. This is about cruising comfortably without a lot of unnecessary risk, and with a lot of fun. It packs no nonsense straight talk, hard core information to save your day and your money. Its sole purpose is to serve its subscribers; it contains no advertisements.

CRUISING COAST AND ISLANDS first broke the news about errors in the ChartKit charts of the Bahamas. Features include:

- \* Digging the Ditch keeps you updated on ICW news.
- \* Securitee Securitee gives you alerts important to your cruising
- \* If It Ain't Broke gives money saving tips to save your cruise
- \* More Power to You has tips from professionals in their area of specialty
- \* Hard Aground with Eddie Jones makes you laugh with humor from Eddie
- \* Dear Crabby gives hot advice for the heated maritime significant others
- \* Cruising Reports with adventures and problems from cruisers

- \* Unique Cruising Areas with detailed info on places not covered in the Glossy Madison Ave. Mags
- \* Galley Up recipes and provisions for cruising far beyond the grocery store
- \* Who Says She Can't Say That where Mel Neale who tells it like it is from the woman's perspective after years of suffering-er living— aboard with Tom (who said that?)



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Phone-804-725-0381

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# Ship's Log

## News From Southwest Florida Yachts!

### From the Mailbag...



Bruce and "Franz" enjoying the afternoon on the aft deck of "Cheshire"

Dear Vic & Barb,  
Just a note to let you know how much Margaret, Franz and I enjoyed our 6th charter with SWF Yachts. Our the last 5 years we have had the use of 1.5 million dollars worth of quality yachts. We have cruised 50 days, 160 hours for less than we could have insured our own yacht. We have had the best maintained, best equipped yachts for our use and to top it off, have had been able to cruise the finest waters anywhere. We thought we would have been through your fleet by now but, you seem to add another yacht every year so we can't quit just now. Your people (Denny & Mark) are tops and so is our organization. Look forward to the next time.



Margaret and "Franz" — cruising fun for the whole family!

Bruce, Margaret and "Franz" Ellen "Patience", "Blue Note", "Capella", (chartered twice), "Red Dog" & "Cheshire"

Vic & Barb,  
First off I want to thank you for an absolutely perfect experience during the yacht school on "Forever". To say I had a blast would be an understatement. The water, location and boat were great. Captain Ralph's knowledge and teaching ability seemed to just bring all the pieces together. Because of the high level and quality of training your organization provided, I now feel capable of actually being able to safely and enjoyably use a mid-sized trawler. Captain Ralph and SFY have made a long time dream come to life.  
With best regards,  
Bush Ramsey (Texas)  
P101-102 Class, Grand Banks 42 "Forever"



"We enjoyed our charter on the Kuuipo, the boat was fun and very comfortable. We remember the beautiful sunsets and sunrises at Cayo Costa as highlights of the trip. Also memorable was the professional, friendly staff at SW Yacht Charters who were always ready to answer questions and provide help when we needed it."  
Tom & Leslie Smith with "Mikee" and "Rocket"  
New Jersey — Charter Grand Banks 32, "KUU IPO"



We want to thank everyone who has visited us at the Boat Shows over the last five months. Both Annapolis and Seattle events were successful. And the Miami Show is right around the corner, February 14 - 19, 2002. SFY has been a regional sponsor of the "Trawler Port" event at each of these shows. For more information on "Trawler Port" go to [www.Passagemaker.com](http://www.Passagemaker.com)



SFY teamed up with PassageMaker Magazine at the Seattle Boat Show in January!



### New Area Code Takes Effect in March!

We will be changing area codes in March, 2002 from 941 to 239. Please make a note of this change. The 941 area code will work until March, 2003 Our "800" number remains the same!

Hope you'll give us a ring soon!

## In Search of the Trawler Life!

*The Adventure Begins With The  
FS&CS Trawler Training Class!*

*By Brad Cooper*



Buying a trawler is a big decision, both a financial and a cultural one. Some time ago, my wife and I became interested in getting a boat that we could take for extended trips, but we didn't know where to start. With limited boating experience between the two of us (me with fishing daytrips on outboards and her with daysailing in California), we knew there was a lot to learn. When we started researching trawlers and the cruising lifestyle, we naturally started hitting the boat shows. We wanted to get more information to see if this was something we wanted to pursue, but we were stuck. Then, while sifting through the brochures we picked up at the Annapolis Powerboat Show, I ran across a brochure from FS&CS. My wife and I agreed that an intense, training-oriented cruise would be one of the best ways to get the feel for the requirements of owning a trawler without the expense and worry of a bareboat charter. The NASBLA certification was a great benefit as well. I signed up for P-101 and P-102 (the 6 day Basic Inland and Powerboat Cruising course) for twin-engine boats and started packing my bags for a week on Blue Note, a 36-foot trawler.

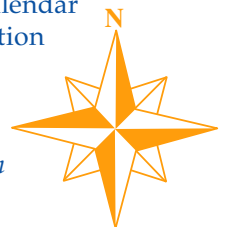
What followed was one of the most challenging and rewarding experiences I've had. My shipmate for the week, Jim Morrow, and I learned a great deal under the watchful eye of Gary Graham. From checking the bilge water for signs of trouble to hailing drawbridge operators to rattling off the USCG safety requirements without hesitation, Gary led us through the course material, the exercises and some of his own ideas. He used a great mix of showing us the right way, letting us screw up a little and then correcting us while reinforcing the knowledge and skills we were gaining. He proved to be an excellent mentor and with the incessant docking drills, hours spent running ranges and lots of anchoring, I wound up with a great deal of confidence in handling a boat as large as Blue Note.

What did I take away from this? Too much to tell here. I know that I feel much more comfortable with my boat at home, now that I have a much better feel for what to expect in her behavior and how to anticipate it. I don't have as much anxiety when docking in crowded marinas (looking out for my outboard's stern is nothing compared to looking out for the swim platform). I know how to use charts for more than checking soundings and identifying



buoys. I know how to make sure I'm in the channel. I know the "Gary" way of tying off on a cleat. I know the protocol for pumping out at the marina. I check the oil in my outboard religiously and always, always, always check for cooling water flow. In addition, it wasn't all docking practice and navigation exercises; I took away some great memories as well. Sunset over Matlacha, steaks on the grill in Roosevelt Channel, dueling GPS on the flybridge, dolphins jumping in the wake, rowing through Buck Key and, of course, sharing these with new friends that share a passion for boating. I would strongly recommend the course and, especially, the combination of P-101 and P-102. The continuity of the six days together allows the instructor to more thoroughly reinforce the skills and knowledge delivered and gives the students much more practice overall. Would I take the course again, absolutely! I can't imagine stepping foot on a trawler without going through it. I'm already encouraging my wife to take it and I'm trying to arrange my calendar for more; the 8-day Offshore Navigation course is calling my name...

*Editors Note: Brad resides in Washington D.C. Thanks Brad! Hope to see you soon on a P103 cruise to Key West!*





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Improve your boating skills,  
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Sign-up for a "First Mate"  
class today!



March 13<sup>th</sup>-14<sup>th</sup>  
March 15<sup>th</sup>-16<sup>th</sup>  
April 11<sup>th</sup> - 12<sup>th</sup>  
Sign-up Early!

A 2-Day program that combines classroom  
and onboard instruction on a 36 foot trawler.

Note: Minimum/Maximum 6 students per class.  
We can customize a class for your group. Just ask!  
\* More dates to be announced.

## PassageMaker Magazine to Feature School in an Article Written by Students!



Doug & Carol Peterson  
from Nebraska took  
a P101-102 class  
aboard our Krogen 42!

Watch for their story  
in an upcoming issue  
of PassageMaker  
Magazine!



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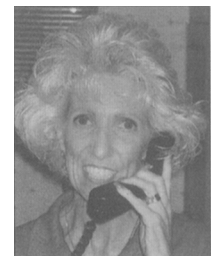
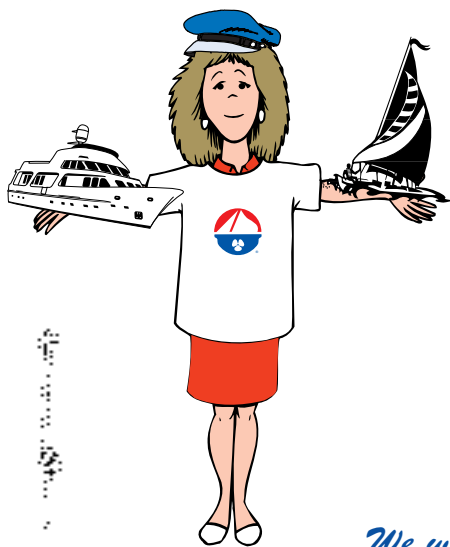
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Hunter 29	\$1352	Grand Banks 36-Single	\$2699
Island Packet 31	\$1752	Grand Banks 36-Twin	\$2997
Beneteau 32	\$1752	Venturer 38 Cruiser	
Island Packet 32	\$1752	Twin Power Cat	\$3098
Nightwind 35	\$1752	Bayliner 3988	\$2997
Hunter Vision 36	\$1998	Spindrift 40-Twin	\$2997
Catalina 42	\$2660	Krogen 42-Single	\$3098

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June - October: 3 Free Days\*

\*5 DAY MINIMUM CHARTER RATE

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ASA Sail Courses and Rates	Days	Price
S-101 Basic Sailing	2	\$395 / person
S-103 Basic Coastal Cruising	2	\$495 / person
S-104 Bareboat Charter	3	\$795 / person
S-105* Coastal Navigation (*classroom only)	2	\$395 / person
S-106 Advanced Coastal Cruising	3	\$895 / person
S-101 & S-103 The "Weekender"	3	\$795 / person
S-103 & S-104* The "Islander"	4	\$895 / person
S-101 - S-104* The "Sailaway"	5	\$1195 / person
S-101 - S-104 The "Great Getaway"	7	\$1595 / person
S-101 - S-106 The "Offshore Adventure"	12	\$2795 / person

\*only for students with at least (1) year sailing experience and prerequisite course

Power Courses and Rates	Days	Price
P-101 Basic Powerboating (Single Eng.) 32 ft.	3	\$795 / person
Basic Powerboating (Single Eng.) 36 ft.	3	\$895 / person
Basic Powerboating (Twin Eng.) 36-46 ft.	3	\$995 / person
P-102 Powerboat Cruising (Single Eng.) 32 ft.	6	\$1395 / person
Powerboat Cruising (Single Eng.) 36 ft.	6	\$1595 / person
Powerboat Cruising (Twin Eng.) 36-46 ft.	6	\$1695 / person
P-103 Offshore Power Cruising (Twin Eng.)	8	\$2395 / person

School Website: <http://www.flsailandcruiseschool.com>

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